



Energy Efficiency Stakeholder Meeting

June 15, 2023

Agenda

1. Welcome & Introductions
2. Re-cap of Last Meeting
3. Current Program Updates
 - a. BPU Update
 - b. Utility Company Presentation
4. New Construction Program Update
5. FY24 Compliance Filing
6. Triennium 2 Straw Proposals
7. Stakeholder Meeting Refresh for FY24
8. General Q&A
9. Items of Interest
10. Next Meetings



Recap of Last Month



May Meeting Recap

What we covered:

- ✓ NJCEP and Utility Program updates
- ✓ FY23 True-up Budget
- ✓ NJCEP New Construction Program update
- ✓ FY24 Compliance Filing
- ✓ Triennium 2 Straw Proposals
- ✓ Q&A



Post-Transition Energy Efficiency Programs

NJBPU and NJCEP Administered Programs



- New Construction (residential, commercial, industrial, government)
 - Large Energy Users
 - Energy Savings Improvement Program (financing)
 - State Facilities Initiative*
 - Local Government Energy Audits
 - Combined Heat & Power & Fuel Cells
- *State facilities are also eligible for utility programs

Utility Administered Programs



- Existing buildings (residential, commercial, industrial, government)
- Efficient Products
 - Lighting & Marketplace
 - HVAC
 - Appliance Rebates
 - Appliance Recycling

NJBPU and Utility Co-Administered Programs



Visit our transition website:

www.NJCleanEnergy.com/TRANSITION



Press Room | Library | FAQs | Calendar | Newsletters | Contact Us | Site Map

HOME	RESIDENTIAL	COMMERCIAL, INDUSTRIAL AND LOCAL GOVERNMENT	RENEWABLE ENERGY																														
NEW JERSEY'S CLEAN ENERGY PROGRAM BOARD OF PUBLIC UTILITIES POLICY UPDATES & REQUEST FOR COMMENTS CALENDAR CLEAN ENERGY STAKEHOLDER GROUPS GRANTS & SOLICITATIONS TRAINING RESOURCES PRESS ROOM PUBLIC REPORTS AND LIBRARY CONTACT US	<h2 style="text-align: center;">New Jersey's Energy Efficiency Program Transition</h2> <p style="text-align: center;">Transición del Programa de Eficiencia Energética de Nueva Jersey</p> <h3 style="text-align: center;">Electric Utility Contact Information</h3> <table border="1" style="width: 100%; text-align: center;"> <thead> <tr> <th style="background-color: #0056b3; color: white;">Utility Name</th> <th style="background-color: #0056b3; color: white;">Commercial & Industrial Programs</th> <th style="background-color: #0056b3; color: white;">Residential Programs</th> </tr> </thead> <tbody> <tr> <td>Public Service Electric & Gas</td> <td>Website and Email Phone: 844-300-7734</td> <td>Website and Email Phone: 855-846-2895</td> </tr> <tr> <td>Atlantic City Electric</td> <td>Website, Email and Phone: 806-353-0007</td> <td>Website, Email and Phone: 806-353-0007</td> </tr> <tr> <td>Jersey Central Power & Light</td> <td colspan="2">Website, Email and Phone: 800-862-3115</td> </tr> <tr> <td>Rockland Electric</td> <td colspan="2">Website, Email and Phone: 877-434-4100</td> </tr> </tbody> </table> <h3 style="text-align: center;">Gas Utility Contact Information</h3> <table border="1" style="width: 100%; text-align: center;"> <thead> <tr> <th style="background-color: #0056b3; color: white;">Utility Name</th> <th style="background-color: #0056b3; color: white;">Commercial & Industrial Programs</th> <th style="background-color: #0056b3; color: white;">Residential Programs</th> </tr> </thead> <tbody> <tr> <td>Public Service Electric & Gas</td> <td>Website and Email Phone: 844-300-7734</td> <td>Website and Email Phone: 855-846-2895</td> </tr> <tr> <td>New Jersey Natural Gas</td> <td>Website and Email Phone: 877-455-5504</td> <td>Website and Email Phone: 877-455-5504</td> </tr> <tr> <td>South Jersey Gas</td> <td>Website and Phone: 888-263-7372</td> <td>Website and Phone: 833-463-0901</td> </tr> <tr> <td>Elizabethown Gas</td> <td>Website and Phone: 888-263-7372</td> <td>Website and Phone: 833-463-0902</td> </tr> </tbody> </table>		Utility Name	Commercial & Industrial Programs	Residential Programs	Public Service Electric & Gas	Website and Email Phone: 844-300-7734	Website and Email Phone: 855-846-2895	Atlantic City Electric	Website, Email and Phone: 806-353-0007	Website, Email and Phone: 806-353-0007	Jersey Central Power & Light	Website, Email and Phone: 800-862-3115		Rockland Electric	Website, Email and Phone: 877-434-4100		Utility Name	Commercial & Industrial Programs	Residential Programs	Public Service Electric & Gas	Website and Email Phone: 844-300-7734	Website and Email Phone: 855-846-2895	New Jersey Natural Gas	Website and Email Phone: 877-455-5504	Website and Email Phone: 877-455-5504	South Jersey Gas	Website and Phone: 888-263-7372	Website and Phone: 833-463-0901	Elizabethown Gas	Website and Phone: 888-263-7372	Website and Phone: 833-463-0902	<div style="background-color: #800000; color: white; padding: 5px; text-align: center;"> Program Updates </div> <ul style="list-style-type: none"> ● New! School and Small Business Energy Efficiency Stimulus Program ● Energy Efficiency Stakeholder Meeting Feb 17 ● Energy Efficiency Program Transition <div style="background-color: #0056b3; color: white; padding: 5px; text-align: center;"> Program Literature </div> <div style="text-align: center;"> <p>Applications and Brochures Download the Latest Program Materials</p> </div> <div style="background-color: #0056b3; color: white; padding: 5px; text-align: center;"> Clean Energy Learning Center </div> <div style="text-align: center;"> <p>New Jersey Clean Energy Learning Center</p> </div> <div style="background-color: #0056b3; color: white; padding: 5px; text-align: center;"> Subscribe to eNewsletter </div> <div style="text-align: center;"> <p>E-Newsletter</p> </div>
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FREQUENTLY ASKED QUESTIONS

Frequently asked questions (FAQs) are grouped by the following subject areas; you can jump to any section by clicking on one of the topics below:

- General FAQs
- Commercial & Industrial Programs FAQs
- Residential Programs FAQs
- Contractor Specific FAQs
- Questions

General FAQs

Why are some energy efficiency programs now managed by the utility companies? (updated October 28, 2021)

The transition of the administration of certain energy efficiency programs from NJCEP to the utilities occurred in accordance with the mandates from the Clean Energy Act of 2018. These new programs allow the utilities to work directly with customers to achieve energy savings. The Board considered the following in establishing this transition:

- Programs that rely heavily on the use of contractors will be handled at the utility level, where the utility companies can build strong relationships and lead co-branded advertising and marketing efforts.
- Utilities will handle programs that rely on customer data or advanced metering infrastructure (AMI) to streamline customer data access layers and minimize the sharing of data to protect customer privacy.
- Utilities are well-suited to deliver certain energy efficiency programs, such as those that are based on existing customer relationships and that rely on utility data and systems.
- Utility administration works best for programs that can leverage utilities' knowledge of energy consumption, customer demographics, workforce infrastructure, and existing customer relationships within their service territories. Utility access – and increased customer access – to energy use data enables the design of more personalized services and programs, targeted outreach, and individualized solutions for customers.
- Utilities can offer flexible financing options such as on-bill repayment.
- Customers may have more "brand awareness" and direct communication with their utility, facilitating the broader adoption of energy efficiency measures.



Current Program Updates





BPU Program Updates: Progress to Goals (PTG) Report as of May 2023 – FY23

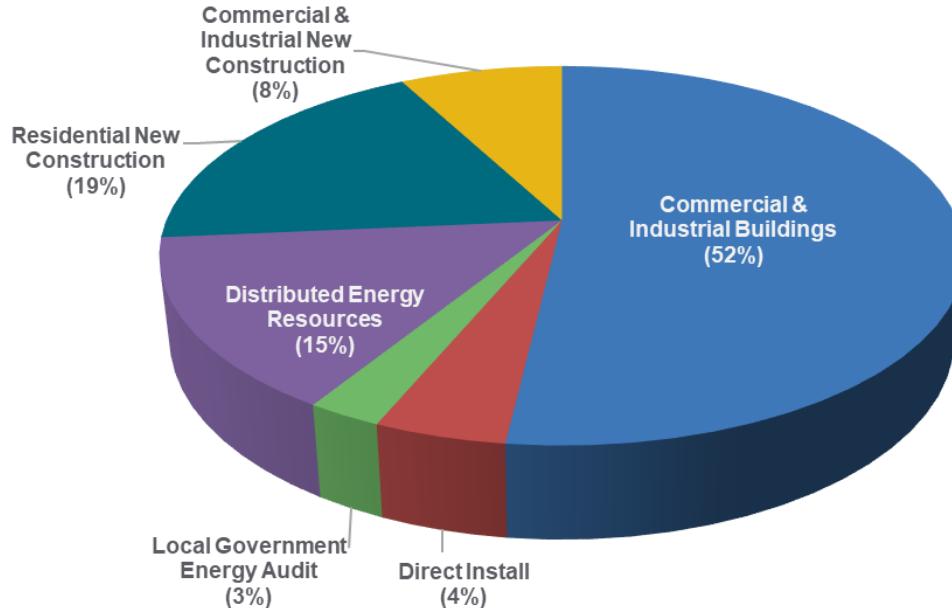


Note: The results presented here are preliminary and are subject to change.

Budget Break-down by Program

FY23 TRC Managed Programs

Incentive Budget: \$149,857,821



Energy Efficiency Programs FY23

NJCEP/TRC Managed - Closed/Closing Out

- Residential Products & HVAC
- Residential Existing Homes
- C&I Buildings (existing buildings)
- SmartStart Retrofit
- Pay for Performance Existing Buildings
- Direct Install
- School & Small Business Stimulus Program (federally funded)

NJCEP/TRC Managed - Open

- New Construction
 - Was: Residential New Construction, SmartStart New Construction, Pay for Performance New Construction, Customer Tailored Energy Efficiency Pilot New Construction
- Large Energy Users
- Local Government Energy Audit
- Distributed Energy Resources

BPU/Utility Managed

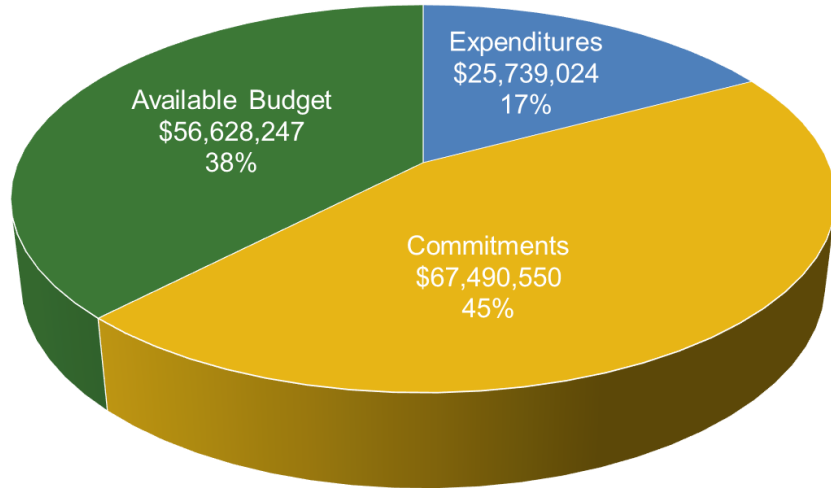
- Comfort Partners



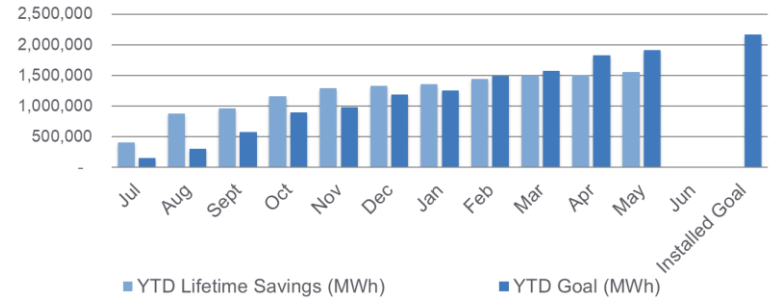
Progress Towards Goals – TRC Managed Programs

FY23 TRC Managed Programs

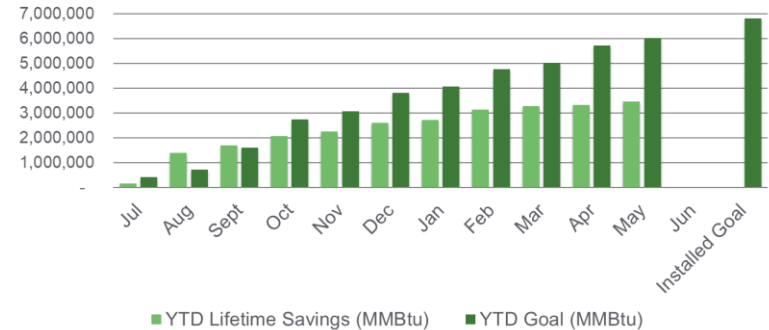
Incentive Budget: \$149,857,821



FY23 Overall Progress Towards TRC Managed Program Goals
YTD Lifetime Electric Savings (MWh)

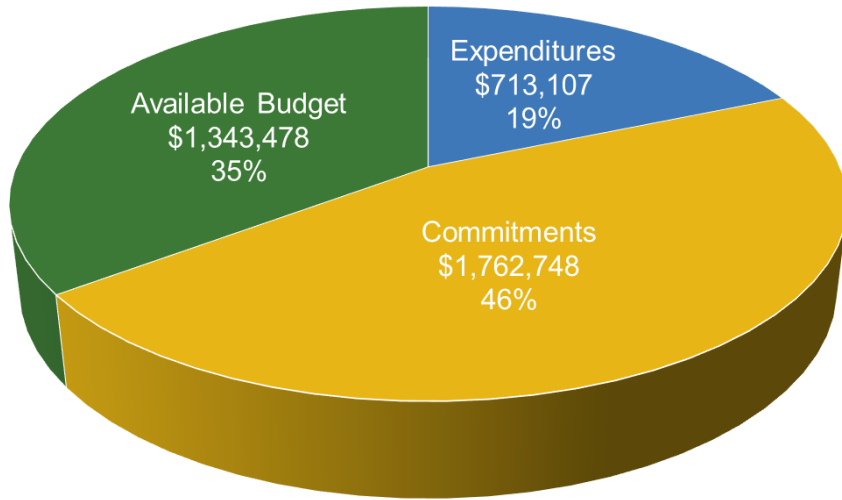


FY23 Overall Progress Towards TRC Managed Program Goals
YTD Lifetime Gas Savings (MMBtu)



Local Government Energy Audit (LGEA)

FY23 Incentive Budget: \$3,819,333



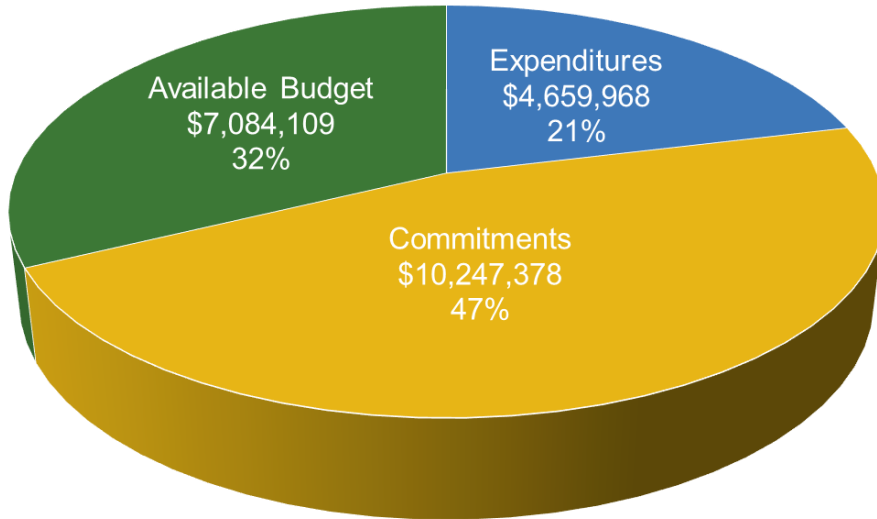
Program Highlights

- Received: 30 applications this month 736 YTD
- Approved: 39 applications this month 404 YTD
- Audited approximately 839,534 square feet
- Held 1 Exit Meeting for 4 sites (including additional scopes)
- Delivered Final Audit reports on 7 sites (3 entities)

Distributed Energy Resources

CHP and Fuel Cells

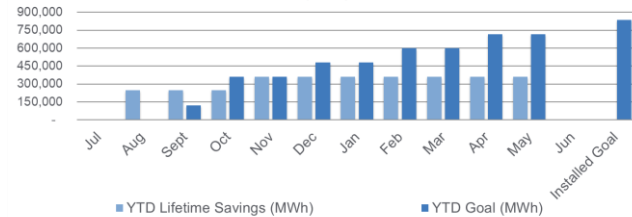
FY23 Incentive Budget: \$21,991,455



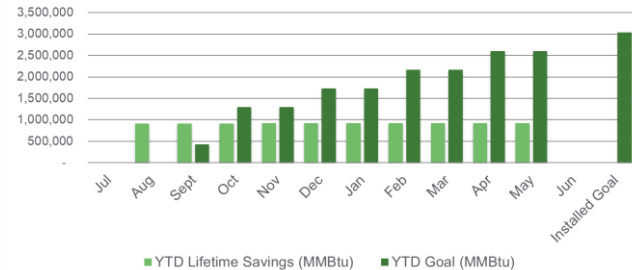
Program Highlights

- Received: 3 applications this month 6 YTD
- Approved: 0 applications this month 2 YTD
- Completed: 0 installations this month 7 YTD

FY23 DER YTD Installed Lifetime Electric Savings & Generation (MWh)



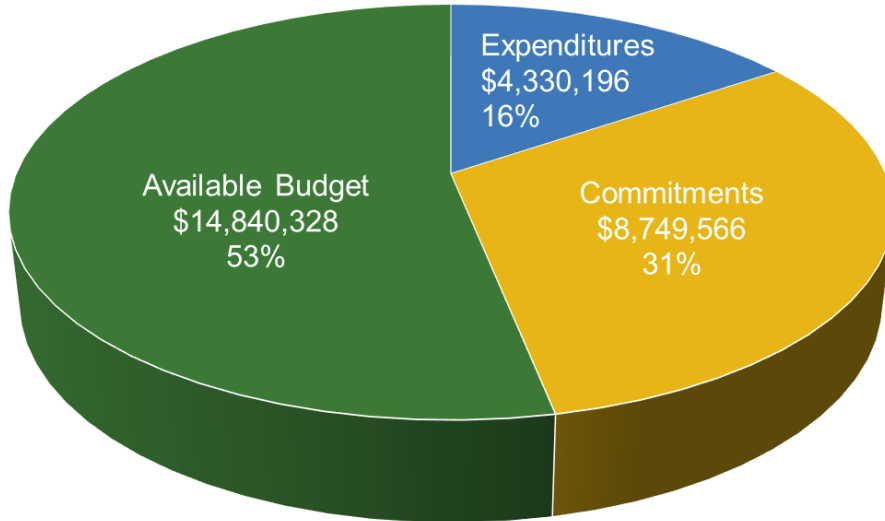
FY23 DER YTD Installed Lifetime Gas Savings (MMBtu)



New Construction Programs

Residential New Construction

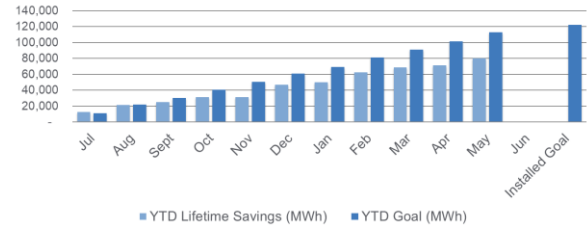
FY23 Incentive Budget: \$27,920,089



Program Highlights

- Site Registrations Received/Enrolled: 300
- Site Registrations Approved: 300
- Incentive Applications Received: 115
- Incentive Applications Approved: 268
- Projects Cancelled: 36

FY23 RNC YTD Installed Lifetime Electric Savings (MWh)

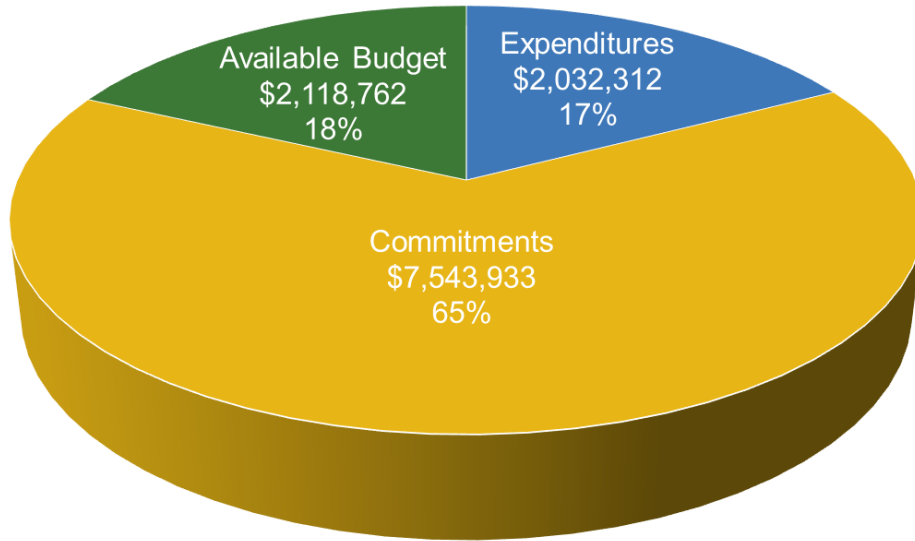


FY23 RNC Installed Lifetime Gas Savings (MMBtu)



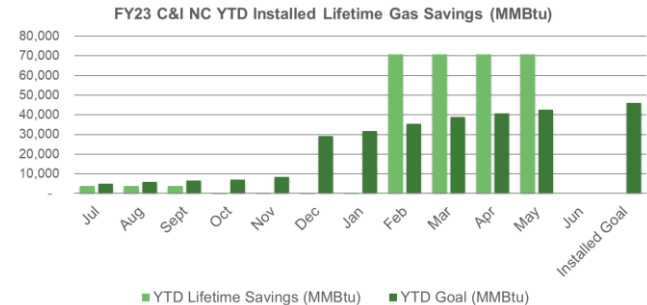
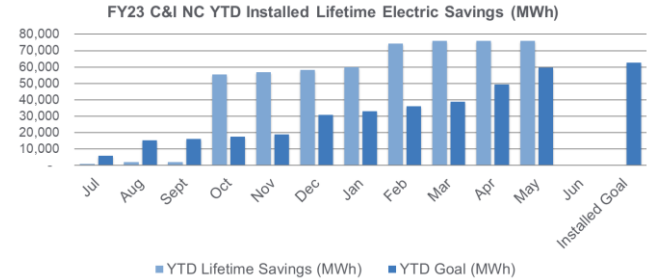
New Construction Programs (cont.)

C&I New Construction: P4P NC & C&I NC FY23 Incentive Budget: \$11,695,007



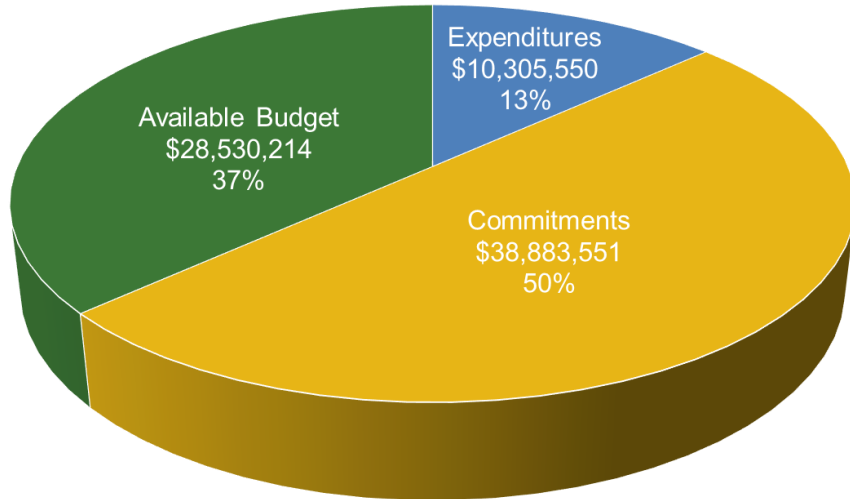
Program Highlights

- Received: 4 enrollments this month 51 YTD
- Approved: 4 projects this month 52 YTD
- Paid: 1 application this month 36 YTD

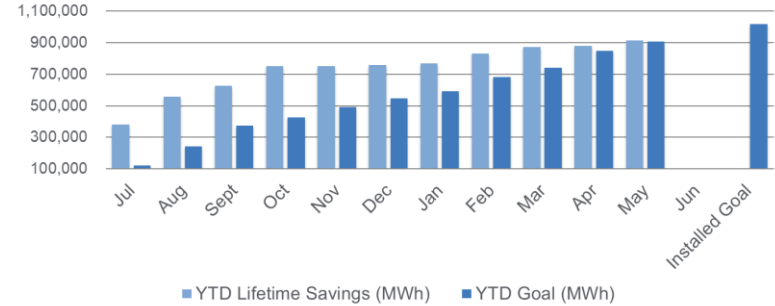


Commercial & Industrial Buildings Programs

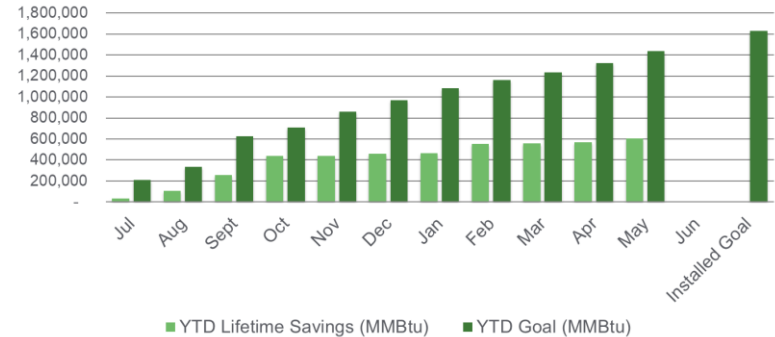
C&I Buildings: Retrofit, CTEEP, P4P EB, LEUP FY23 Incentive Budget: \$77,719,315



FY23 C&I Buildings YTD Installed Lifetime Electric Savings (MWh)



FY23 C&I Buildings YTD Installed Lifetime Gas Savings (MMBtu)



C&I Buildings – Program Highlights

Large Energy User Program

- Received: 1 application this month 8 YTD
- Approved: 1 Final Energy Efficiency Plan this month 7 YTD
- Paid: 0 applications this month 8 YTD

Retrofit *(Close-Out Program: transitioning to Utilities)*

- Received: 0 applications this month 1 YTD
- Approved: 0 applications this month 8 YTD
- Paid: 6 applications this month 145 YTD

Pay for Performance Existing Buildings *(Close-Out Program: transitioning to Utilities)*

- Received: 0 applications this month 0 YTD
- Approved: 4 Energy Reduction Plans 39 YTD
- Completed: 2 projects this month 12 YTD

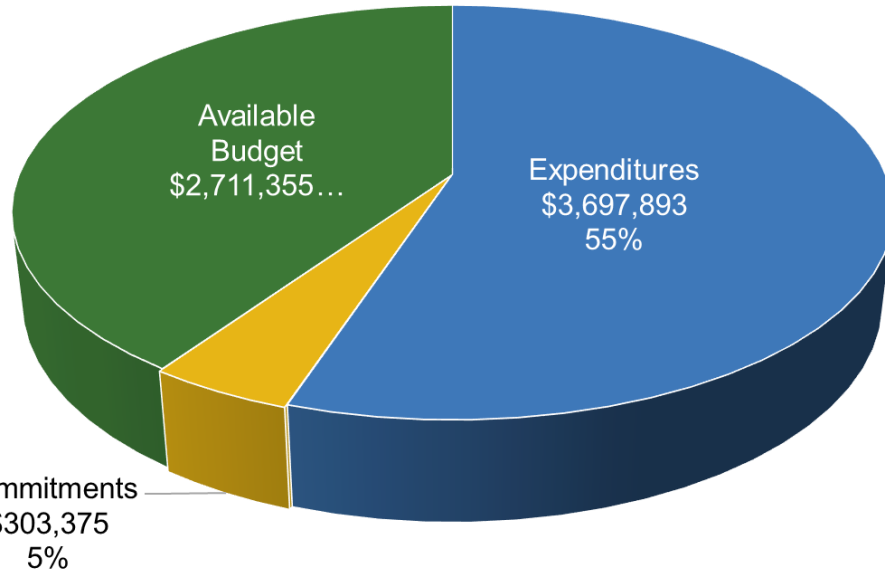
Customer Tailored Energy Efficiency Pilot *(Close-Out Program: transitioning to Utilities)*

- Received: 0 new enrollments this month 0 YTD
- Approved: 0 applications this month 5 YTD
- Paid: 10 applications this month 76 YTD
- Held: 0 scoping session meetings with customers this month 0 YTD



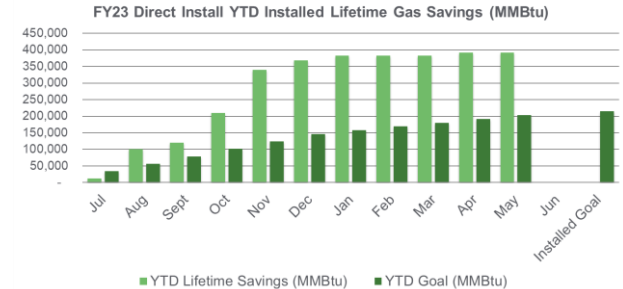
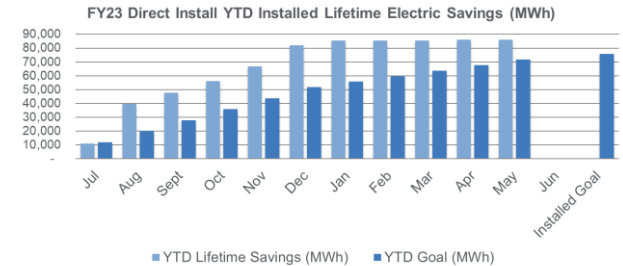
Direct Install *(Close-out Program: transitioning to Utilities)*

FY23 Incentive Budget: \$6,712,622



Program Highlights

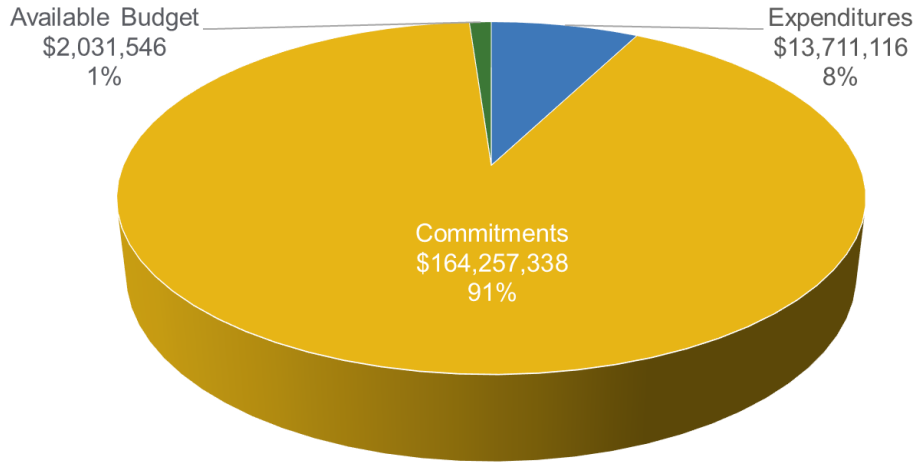
- Received: 0 enrollments this month 0 YTD
- Approved: 0 applications this month 0 YTD
- Paid: 0 applications this month 81 YTD



School & Small Business Stimulus Program

(Close-out Program: Closed)

FY23 Incentive Budget: \$180,000,000



Program Highlights

- Received: 0 applications this month 147 YTD
(no longer accepting initial applications)
- Approved: 0 applications this month 197 YTD
(all funding is committed)
- Completed: 3 installations this month 56 YTD

Notes:

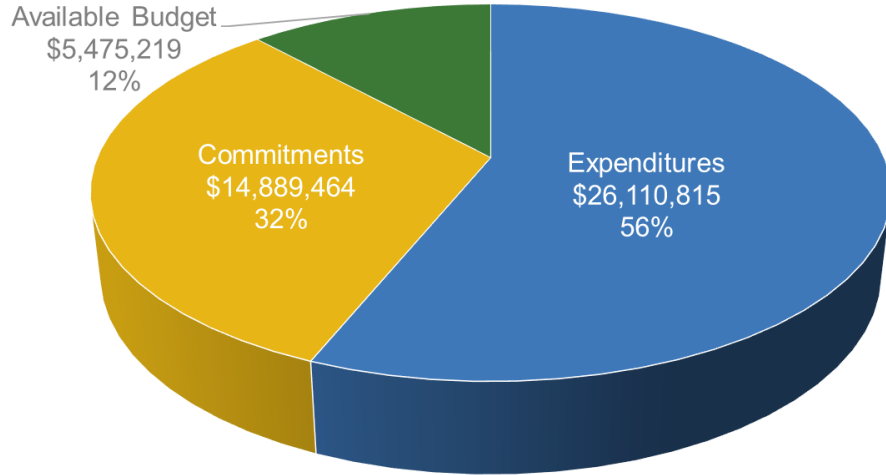
This program is a multi-year continuing grant and not based on a fiscal year.

This program is closed to new applications as of March 27, 2023.

Comfort Partners

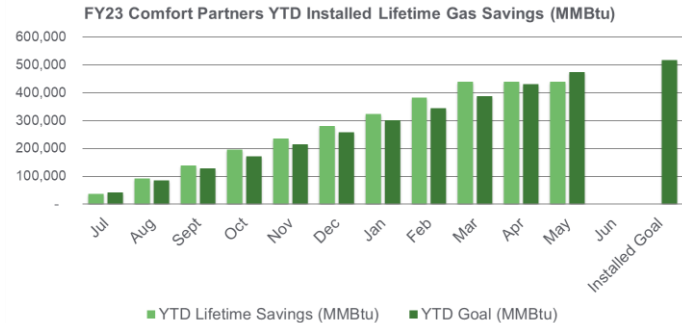
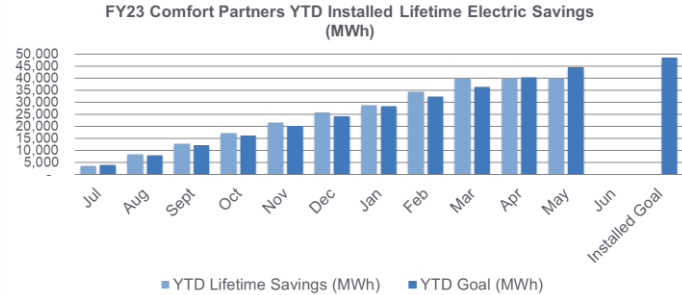
BPU/Utility Managed

FY23 Incentive Budget: \$46,475,498

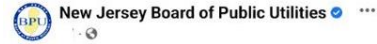


Program Highlights

- Completed: 348 projects this month 3,567 YTD



Congratulations NJBPU on Two ENERGY STAR Awards!



We are honored to be awarded the ENERGY STAR 2023 Partner of the Year Sustained Excellence Award! This award is the highest honor among the ENERGY STAR Awards and recognizes ENERGY STAR partner businesses and organizations in good standing that demonstrate superior leadership, innovation, and commitment to environmental protection through energy efficiency and ENERGY STAR.



Utility Updates

NJ Energy Efficiency Stakeholder Meeting

June 15, 2023



General Reminders

- Reach out to utilities where you may be interested in doing business
- Sign up for any contractor updates if that is available
- Build your understanding of utility specific elements (e.g. financing options, online forms)
- Some programs have specific contractor requirements and may require a Participating Contractor Agreement
- Explore information utilities have posted online and reach out if you have questions
 - Contact info for all utilities is available on the [NJCEP Transition page](#)



Program Updates- Contractor Updates



- **Recurring Contractor meetings provide program updates and secure feedback on programs. *Get Involved!***
 - Home Performance with ENERGY STAR® contractors meetings
 - Last one held on April 20th.
 - Next one- June 15th
 - HVAC contractor meetings
 - Last one held on April 27th.
 - Next one- Fall 2023
 - Reach out to your utility if you are interested in attending future meetings or would like to be on their email distribution list

Contractors do not need to wait for meetings if they have questions

Free Technical Assistance through Sustainable Jersey

WHAT IS BEING OFFERED

Program participants will work with members of the Sustainable Jersey energy team to identify and apply for utility incentives and New Jersey's Clean Energy Program (NJCEP) incentives for energy efficiency audits and facility upgrades, which save energy and money.

WHO IS ELIGIBLE

Registered municipalities and school districts in Elizabethtown Gas (ETG), New Jersey Natural Gas (NJNG), and South Jersey Gas (SJG) service territories are encouraged to apply

FOR MORE INFORMATION

- [Register](#) for drop-in session tonight or visit their [website](#)
- Contact Tracey Woods at woodst@tcnj.edu or 609-771-2938

PSE&G is already offering special assistance for
Sustainable Jersey Green Teams



Program Updates: PSE&G



- PSE&G received approval to extend CEF, which allows PSE&G to continue the existing programs at an increased rate until June 2024. Also allows PSE&G to serve Butler electric customers who are also PSE&G gas customers
- Coming soon... look for **July specials** on our Marketplace! <https://marketplace.pseg.com>
- Time is running out.... **Reminder! Limited Time Offer: *\$100 Rebate*** for Recycling Your Old, Working Refrigerator or Freezer during our **Swing Into Spring Recycling Event!** Available between April 1 to June 30, 2023*

* A \$100 rebate for each refrigerator or freezer—plus an additional \$35 rebate for each room air conditioner or dehumidifier picked up at the same time. Free pickup and haul-away. Environmentally responsible recycling and disposal. PSE&G customers visit: <https://homeenergy.pseg.com/recycling>

Program Updates: RECO



- **Limited Time Offer:** LED A19 lamp coupons to be mailed out to all residential customers. Customers can redeem for up to 10 lamps via our TechniArt partner. Available from June 30 to July 31, 2023.
- **Look for special deals starting this month on the RECO online marketplace for the following products:**
 - *WiFi Thermostats*
 - *EV Charging Stations (Juicebox 32 and 40)*
- **RECO adding new Smart Savers module on Home Energy Reports this Summer. If you have a smart thermostat make sure you're enrolled in Smart Savers!**



Program Updates- Other Utilities

- **ETG and SJG are offering July 4th promotions on their Efficient Products marketplaces**
 - www.elizabethtowngasmarketplace.com
 - www.southjerseygasmarketplace.com

The screenshot shows a website interface for energy-efficient products. At the top, there are navigation links: "On Sale", "Smart Thermostats", "Smart Thermostat Accessories", "Water Fixtures", "Energy Efficiency Programs", and "EcoWatch". The main banner features a photograph of a family of four sitting on a couch. To the right of the photo, the text reads: "This Summer Show Your **Home** Some **Love** Find Great Energy-Efficient Upgrades for Your Home". Below this is a "Shop Savings" button. The "Featured Products" section displays three items:

Product Name	Original Price	Current Price	Savings
ecobee3 lite	\$149.99	\$69.99	Save \$80.00
Energy Sense smart thermostat	\$149.99	\$29	Save \$120.99
Ecobee3 smart thermostat	\$149.99	\$29.99	Save \$120.00

The "Shop by Category" section includes two categories:

- Smart Thermostats**: Control your home's heating and cooling from anywhere with an energy-efficient smart thermostat.
- Water Fixtures**: Lower your energy and water utility costs without sacrificing comfort.



Thank You



New Construction Program / Garden State Challenge Pilot Update



New Construction Program / Garden State Challenge Pilot Update

Next Steps

- Finalize program design with Board Staff
- Release for public comment as Compliance Filing update



FY24 Compliance Filing





Triennium 2 Straw Proposals

EE Stakeholder Meeting Refresh for FY24



EE Stakeholder Meeting Refresh for FY24

New in FY24:

- Stakeholder feedback surveys
- Updated agenda format
- Potential for in-person meeting

Take our FY24 Meeting Survey!

<https://bit.ly/NJCEP-FY24>



Draft Agenda

1

NJ EE Program Suite

- Overview
- Location of NJCEP reports on website

2

EE Topics of Interest

- NJCEP updates – program changes, new programs
- Utility updates – program changes, list of events/ trainings for all utilities
- Regulatory updates

3

Guest Presenter

- Monthly rotation internal or external to NJ

General Q&A



To submit questions in advance for next month:
EnergyEfficiency@bpu.nj.gov

Items of Interest



Next Meetings



Energy Efficiency Stakeholder Meetings

NJCleanEnergy.com/StakeholderGroups/Energy-Efficiency

3rd Thursday of the Month, 1-2:30pm

July 20, 2023

August 17, 2023

September 21, 2023

October 19, 2023

(no November meeting)

December 21, 2023



More Information

VISIT

NJCleanEnergy.com

NJCleanEnergy.com/StakeholderGroups/Energy-Efficiency

CONTACT

EnergyEfficiency@bpu.nj.gov

866.NJ.SMART (657.6278)

EE LISTSERV

NJCleanEnergy.com/LISTSERVS



@NJCleanEnergy

THANK YOU

